

**BUDGET REPORT FOR LAND BANK  
SOURCES/USES  
2019-2020 FISCAL YEAR**

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**Revenues:**

Government Appropriation	634,182.97	38.67%
Sales	551,503.81	33.63%
Rent	454,313.22	27.70%

**Total Revenues**

AG Grant Remaining	1,640,000.00
Community Foundation Grant	100,000.00
Bank Payment	25,000.00
	1,765,000.00

	2018 Budget				2019 Budget		
Salary & Fringes (FICA/Benefits)	15.43%		\$228,853.39	Salary & Fringes (FICA/Benefits)	9.62%		\$211,367.96
Training & Education	0.00%		\$0.00	Training & Education	0.18%		\$4,000.00
Supplies	1.89%		\$28,072.36	Supplies	0.23%		\$5,000.00
Contractual	37.02%		\$548,983.88	Contractual	3.05%		\$67,000.00
Professional Services	10.73%		\$159,112.92	Professional Services	1.27%		\$28,000.00
Utilities	0.61%		\$8,997.16	Utilities	0.16%		\$3,500.00
Insurance	18.21%		\$270,084.37	Insurance	1.73%		\$38,000.00
Advertising	0.11%		\$1,654.89	Advertising	0.16%		\$3,500.00
Cost of Sales				Cost of Sales			
Demo	10.62%		\$157,427.96	Demo	10.92%		\$240,000.00
Property Services	1.40%		\$20,707.18	Property Services	10.10%		\$222,000.00
Repairs & Maintenance	0.00%		\$0.00	Stabilization	9.10%		\$200,000.00
Vehicle & Equipment	0.00%		\$0.00	Repairs & Maintenance	40.96%		\$900,000.00
Other/Overhead/Rent	1.00%		\$14,781.92	Hazmat Testing & Mitigation	8.65%		\$190,000.00
Travel & Reimbursements	2.98%		\$44,193.13	Vehicle & Equipment	0.00%		\$0.00
Remaining Revenue Anticipated	100.00%		1,482,869.16	Other/Overhead/Rent	0.55%		\$12,000.00
				Travel & Reimbursements	0.36%		\$8,000.00
				Remaining Revenue Anticipated	0.00%		\$0.00
				IT Budget (Software & Hardware)	0.68%		\$15,000.00
				Borrowing (Building Acquisition)	2.28%		\$50,000.00
					100.00%		\$2,197,367.96

**BUDGET Possibility  
2019-2020 FISCAL YEAR**

	Budgeted 2017	Actual 2017	% Suggested for Each Division	Budgeted 2018	Budgeted 2019
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<b>Administration</b>				1,642,000.00	
Revenue:	\$429,674.58				200,000.00
Expense:	\$685,897.55	-\$256,222.97	26.17%	429,674.58	445,367.96
<b>Property Maintenance</b>					
Revenue:	\$296,208.51				
Expense:	\$296,208.51		18.04%	296,208.51	900,000.00
<b>Planning &amp; Development</b>					
Revenue:	\$79,934.17				
Expense:	\$79,934.17		4.87%	79,934.17	
<b>Sales</b>					
Revenue:	\$533,321.76				551,503.81
Expense:	\$789,544.76	\$256,222.97	32.48%	533,321.76	
<b>Rentals</b>					
Revenue:	\$198,116.19				454,313.22
Expense:	\$198,116.19		12.07%	198,116.19	
<b>Demolitions</b>					
Revenue:	\$104,744.78				
Expense:	\$104,744.78		6.38%	104,744.78	\$240,000.00
			100.00%	1,642,000.00	