

**Total Expenses**

	2023 Budget (ADOPTED 11/3/22)	
	Percentage	Amount
Salary & Fringes (FICA/Benefits)	6.93%	\$ 330,000
Outstanding Staff Expenses (4/7/22 Mtg)		\$ 35,292
Training & Education	0.08%	\$ 4,000
Supplies	0.06%	\$ 3,000
Contractual	0.94%	\$ 45,000
Professional Services	2.30%	\$ 109,708
Utilities	0.07%	\$ 3,500
Insurance (organization)	0.94%	\$ 45,000
Advertising	0.94%	\$ 2,500
Outreach (HAF)	0.00%	\$ -
Cost of Sales		
Demo	20.26%	\$ 965,000
Rehab	18.16%	\$ 865,000
Stabilization	1.57%	\$ 75,000
Repairs & Maintenance	0.21%	\$ 10,000
Hazmat Testing & Mitigation	3.78%	\$ 180,000
Vehicle & Equipment	0.00%	\$ -
Property Taxes	0.42%	\$ 20,000
Other/Overhead/Rent	0.42%	\$ 20,000
Travel & Reimbursements	0.17%	\$ 8,000
Remaining Revenue Anticipated	0.35%	16,438.65
IT Budget (Software & Hardware)	0.31%	\$ 15,000
Borrowing (Building Acquisition)	8.40%	\$ 400,000
Line of Credit	0.00%	\$ -
Finance Charges and Bank Fees	0.08%	\$ 4,000
Zombie 2.0	0.16%	\$ 7,500
MHP (project)	33.59%	\$ 1,600,000
	100.00%	\$ 4,763,939

**Total Revenues**

	2023:
Developer Fees	\$ 15,000.00
Rentals (MHP + 27-29 N Ann)	\$ 15,000.00
Sales proceeds	\$ 649,580.00
5/50	\$ 7,500.00
MOU	\$ 66,500.00
<b>Grants:</b>	
Land Bank Initiative (LBI) Phase I*	\$ 200,000.00
Land Bank Initiative (LBI) Phase II*	\$ 1,000,000.00
MHP (Pre-Development 1)	\$ 4,698.80
MHP (Pre-Development 2)	\$ 53,384.85
MHP (project)	\$ 1,600,000.00
EPA Brownfield Grant (2023 Admin Portion)	\$ 20,000.00
EPA Brownfield Grant (2023 Projects Portion)	\$ 380,000.00
HAF	\$ -
Zombie 2.0 extra	\$ 7,500.00
OPRHP EPF Grant - Historic (Hoke House)	\$ 200,000.00
OPRHP EPF Grant - Parks (Acquisition)*	\$ 300,000.00
NYS HCR CDBG Imminent Threat Demo	\$ 49,775.00
Schoharie County ARPA Grant (reflected above in YELLOW)	\$ 195,000.00
RPIC grant	\$ -
US Forestry Service grant	\$ -
	\$ 4,763,938.65