

**Change categories to better align with general ledger categories**

	2022 Budget	
	Percentage	Amount
Total Expenses		
Salary & Fringes (FICA/Benefits)	8.37%	\$245,000
Training & Education	0.14%	\$4,000
Supplies	0.10%	\$3,000
Contractual	1.54%	\$45,000
Professional Services	4.10%	\$120,000
Utilities	0.12%	\$3,500
Insurance (organization)	1.54%	\$45,000
Advertising	0.09%	\$2,500
Outreach (HAF)	0.82%	\$24,000
Cost of Sales		
Demo	4.44%	\$130,000
Rehab	25.22%	\$738,000
Stabilization	2.56%	\$75,000
Repairs & Maintenance	0.34%	\$10,000
Hazmat Testing & Mitigation	6.15%	\$180,000
Vehicle & Equipment	0.00%	\$0
Property Taxes	0.68%	\$20,000
Other/Overhead/Rent	0.68%	\$20,000
Travel & Reimbursements	0.27%	\$8,000
Remaining Revenue Anticipated	0.00%	\$0
IT Budget (Software & Hardware)	0.51%	\$15,000
Borrowing (Building Acquisition)	0.17%	\$5,000
Line of Credit	0.75%	\$22,000
Finance Charges and Bank Fees	0.14%	\$4,000
Zombie 2.0	0.26%	\$7,500
MHP (project)	41.00%	\$1,200,000
	100.00%	\$2,926,500

**Total Revenues for 2022**

Municipal revenue	\$	10,000.00	
Developer Fees	\$	15,000.00	
Rentals	\$	15,000.00	
Sales proceeds	\$	500,000.00	
5/50	\$	5,000.00	-
MOU	\$	50,000.00	
MHP (predevelopment)	\$	-	
MHP (project)	\$	1,200,000.00	

EPA Brownfield Grant (2022 portion)	\$ 200,000.00
HAF	\$ 24,000.00
Zombie 2.0 extra	\$ 7,500.00
EPF grant historic	\$ 150,000.00
EFP grant parks	\$ 300,000.00
RPIC grant	\$ 250,000.00
US Forestry Service grant	\$ 200,000.00
	\$2,926,500.00